

भारतीय कंटेनर निगम लिमिटेड Container Corporation of India Ltd.

बहुविध संभारतंत्र कंपनी A Multi-modal Logistics Company

> (भारत सरकार का नवरल उपक्रम) (A Navratna CPSE of Govt. of India)

कॉन/ एफ ए सचिव /AGM 2020/108/

दिनांक 30.09.2020

- 1) Bombay Stock Exchange Limited, (Through Listing Centre) Floor 25, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001
- 2) National Stock Exchange of India Ltd. (Through Neaps) Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai-400 051
- 3) National Securities Depository Ltd., Mumbai; (Through email) and
- 4) Central Securities Depository Ltd., Mumbai (Through email).

Dear Sir/Madam,

Sub: Chairman Speech at 32nd AGM held on 29.09.2020.

Please find enclosed the copies of the Chairman Speech at 32nd Annual General Meeting of CONCOR, published in the newspapers on 30.09.2020 in 'Times of India, & Economic Times' in English language and in 'Navbharat Times' in Hindi language, in all India edition.

This is for your information and record.

Thanking you,

Yours faithfully,

for Container Corporation of India Limited

(Harish Chandra)

Executive Director (Finance) & CS

303



पंजीकृत कार्यालय : कॉनकॉर भवन, सी-3, मथुरा रोड, जसौला मैट्रो स्टेशन के पास, नई दिल्ली-110076 दूरभाष : 41673093, 94, 95 & 96, फैक्स : 41673112 Regd. Office : CONCOR Bhawan, C-3, Mathura Road, New Delhi-110076, CIN : L63011DL 1988GOI030915 Tel. : 41673093, 94, 95 & 96, Fax : 41673112,ई-मेल/E-mail : co.pro@concorindia.com, वेबसाईट/Website : www.concorindia.com

कंटेनर की बात, कॉनकॉर के साथ,

Think Container, Think CONCOR





66 Your Company is Bestowed with "COMPANY OF THE YEAR-LOGISTICS" award from CNB GAWAZ for outstanding performance & consistently excelling on efficiency and profilability. .

V. Kalyana Rama Chairman and Managing Director

Dear Share Owners

Good afternoon! On behalf of entire 302rd and management, I have great pleasure in Of the 2 of the 12th Artical General Meeting of your Company. This series first AGM being conducted through Video Conference necessitated by the instructed parameter series of Your Company has completed as The strondsmiss process student four company has convexed a second-account reference personally.

Self-great first planner of 21 years and companishing of our pilot if your forman process planner of process and process of process and process process of process and process process of process and process process planner of process process planner of process process planner of process proce

COVID-19 has trapered a chocal health ores like no other, causing an enumber bit on human file and leading to global recession. While the with also impact is sail unsertain, there is an uncertainty over the business an informed.

Treaming to wo send the result mass continues.
The Artical General Menting is an important event as it allows us to engage directly with our standards in however, with the current resultations, we are meeting vitally, which is has beening the new normal I value the your sames as and provide you update about our piece, particularly in these

Armal Report marking Dreams Report, Financial Satisfices Auditors' Report, Comments of CAAD and other documents personning to the francial year 2015-20 and the AGM motion was consisted in permission modes and with year periodic is now record was created in periodic modes and with year periodic. I consider their as read, how I would like to shap their burniers of periodic do your Company during the year 2019-20 along which is shaped in the discharge enterior of actions gainly broad.

EXTENDING SCENARIO

As per least of IMT be global economy grow at 2.9% during the year 2019, in EPSR the CuP in this grow at 4.2%. The global growth is proposaled at 1.0% APSR in 2020 least the 1.5% per legical growth is presented at 1.0% Capacity (MEC) forester. The COVID-19 personnel had nown register country as control or the first left of 2020 than at included and the recommy is THE ROOM THE TALK THE PROPERTY OF THE PARTY OF THE PARTY



in order to preside the earthy of the country Covernment of indexing actions and the country and stream in the foreign and stream in the country and in the country Inca force word into the Make in tidal programme. Digital India dreation of infrastructure behavioretisms. Separated Project streams and CST, morper of banks, IEC. agricultural reforms, promotion of MSMEs, steps for

ATTENTION BY ACT. ST. ACT AND ACT AND

arious external factors and spread of Covid-19 pandemic in the last quarter, the performance has been impact

The positionary has very improve. Corpany moved on the path of long term sustainable growth through flourissed approach and adoption of right strategies. The perhammance parameters about volumes, financial, CAPEX, divided, etc., which would like bis that, are as follows:

Business volumes, turnover & profitability:



an increase of 1.54% in volumes. The EXIM volumes were impacted by decline in exports and imports of the country, where the decline in volumes was 2.79%. During the year, the Company achieved gross furnisher and net profit of \$6.754 cross and \$376 cross respectively. The burneyer was imposed due to decline in EXIM volumes and no SEIS impose in the current year. As a result of this and on account of one time provisions made for disallowace of major portion of SEIS benealt of earlier years, net profit of the Company sawa decline

The Net word of the Company was ₹ 10,064 crores as on 31,03,2020. The market captalization of the Company as on 30,06,2020 was ₹ 25,462 Crores. Dividend

Unioning: According to the American Andrews and American for filters and DPAM placers of the 2019-20. The Company had paid interm divided of CVD/5 or share (1951) and recurrenced a first divided of CVD/5 or share (1951) and recurrenced a first divided of CVD/5 or share (1951) on particular of the Scann, The both dividing popular to the year CVD/50, motified young divided with the CVD/50, motified young divided with the CVD/50, motified young divided with the CVD/50, motified young and produced with the CVD/50, motified young and produced with the CVD/50 or produced you will be considered to the CVD/50 or produced young and produced young which we have a company and produced young the CVD/50 or produced

Affairst by Braid, do

the Company's financials and the same has been suitably represented to the Railways. Taking into consideration the business viability and to mitigate the impact of increased LLF on Railway land, the Company has recently surrendered its fifteen terminals built on Railway land.

initiatives to seize the opportunity by expanding its bouquet of services. The medium to long liann business stategies include exploring agency business, bulk cargo murement, using ice-battery technology for temperature sensitive oux cays nature it uses a sevenery technology or impressions estimated cago, coal transport agency for power complaines, coal transportation through Rail-Sea-Rail (RSR) mode, growth in double stack running involvative uses of it look, shuft her all freight design for but it anaportation of ceneral, assgregate, fexicle cays and auto cars and of shore presence in

I am confident that with all our efforts and well laid down plans, your Company is well poised to reap the benefits from various new business opportunities in logistics sector thereby continuing to enhance its shareholders' value.

SUBSIDIARIES. JOINT VENTURES AND ALLIANCES

Your Company all present has three wholly owned subsidiaries namely. Fresh & Healthy Enterprises Ltd. (FHEL), CONCOR Air Ltd and CONCOR Last Mile a meaning entirely design, in the industry which are fairly contributing to up with the leading players in the industry which are fairly contributing directly and indirectly lowards business growth of your Company. There are in bad fourteen such arrangements, which are either subcidialies of joint wentures doing businesses in the feld of cold chain, air cargo, pod operations, combiner freight stations, providing first and last mile connectability, setting up rail infrastructure, untrining Multimodal Logistes Parks (MMLPs) and many of them are regularly distributing dividends. The two JV Companies namely SIDCLL CONCOR Infra Company Ltd. (SCICL) and Punjab Logistics Infrastructure Limited (PLIL) are also our subsidiaries, in which State Govt. coll thomaton and Broat re-control and the nature of

In past, FHEL could not do well and was unable to achieve its objective se initially, Due to changed business dynamics with implementation of Goods & Services Tex, customized Storage requirements and interese competition with the unorganized sector it was decided to meets need its facility to develop it as The Uncomparation of the Control of

Explait Expenditure:

The good-Relicious accounts in the long larmin size is passed and proposed on the long larmin size is passed as a proposed on the long larmin size is passed as a proposed on the long larmin size is passed as a proposed on the large larg



Lacutor Agricale 3rd Floor, NSIC MOBP Building, Oxhla Phase - III Delay Addition Front Su

and and internative website. Further, with the stamless implementation of profession awards and profession awards are supported and profession awards are supported as the control of the stamless in the stam Commoderate filters remarks built on Asharyland.

With its elso of "Customer Value Creation", the Company has taken various.

With its elso of "Customer Value Creation", the Company has taken various.

The mobile app for asseminating information in respect of public tariff, rail The mobile app for disseminating information in respect of public tainf, and a fariff, most & basco etc. the app for Exten e-Sting (conversing reports & queries) and the app for FMI Mr in EXIM segment have immensely benefited the exictings, Steps have also been taken for system improvement the dispersing submission of e-mover document, making circulars and guidelines mailable on intravel for employees and auto mitted of EXID, etc. The Company has been recertified ISO 27001:2013 certification from STOC IT Certification Services (Ministry of Communication & Information Technology) for establishing an Information Security Management System (ISMS).

HUMAN RESOURCE MANAGEMENT

non-company is a reservoir of highly embent and described pool of human resources. Due care and steps are take no reliable the behalf referended over the years in the specialized field of logistics, which is the main business of the Company. The HR policies are aimed at meeting both Company's Arture reads and the apprications of its employees.

reads and the approximate follisemployees and off encourages to UH H2s steeper and as monitoring factor for its employees and off encourages employee empowement, their growth and development by readsing their potential. The volt regulate in the programation is open and dynamic enabling the employees to take initiatives in jobs and its povieties attracts the best available below this Signess required for the growth and development of the cognitization. Participation of equipoyees and their family members in sports, enthrollments in the procure procedured in sportly. cultural events, etc. is encourabed and supported,

Requisits steps are taken to maintain safe and hygienic working atmosphere. and provide siztable environment conducive to good health of our people And provide statement and refinement of employees is given due emphasis and signment of individual performance and goals with that of the organization is maintained. Timely delivery of HR services through Right to Service in time bound mainter is being ensured. Our systems promotes the philosophy of

Organization, which are reviewed and updated from time to time. These initiatives time enabled your Company to earn the trust and poodwill of investors, business partners, employees and the communities. For the year 2018-19, DPE has raited the Corporate Governance Compliances of your Company as Excellent

CORPORATE SOCIAL RESPONSIBILITY

Your Company is fully committed to the social and economic development of Tour Company's timy commission to the social and epitomic coencyment of the despitied and undersymbeged separations of the social year Company's CSB, the employers site reprivation countries to the state of an observation of the social year of the employers after your Company's Inst highly moderated on oration more value policy aims alto providing support and benefits to them. Under CSB activities in for the organisation and es state/histers. Let me inform at this form his object of the charges and the long them haved on the social burstaffich that education and health continued. Other activities were in areas the sametation. Nat New resident over the years, your Company is well pleaded to activities and the state of the charge of the state of the years. Your Company is well pleaded to activities the charge of the c accusacy information amount of their activities with private bid as intuition. As soft or created over the year of the property of the propert

Infrastructure development of hospital at Charasgarh. Distribution of

Active distinguise. Quantital and Sharmask Limar Products.

Filterin course discours careful were organized in and around Delhi benefiting products and state of the state of

THE END TO END LOGISTIC SOLUTION PROVIDER IN INDIA



AWARDS AND ACCOLADES

Your Company is a reservoir of highly efficient and dedicated pool of human Many awards and acroilades have been conferred on your Company for its ents and performance, some of which are:

- ET Now Business Leader of the year Award in the calegory Best SI ale of
- *Company of the year Logistics *Award from CNBC-AWAAZ Winner in the "Transport & Logistics Category" at the Duns & Bradstreet
- Corporate Awards.
- The Gateway Awards 2019 in the category "Inland Container Depot of the
- Logistics Award 2019.
- State Award from Kamataka, Chief Minister for Service Sector.
- The prestigious Delhi Best Employer Brand Award 2019. The Punjab Logistics Leadership Awards 2019.
- The prestigious CII SCALE Awards 2019 in the category "Cortaines
- Northern India Multimodal Logistics Award 2020 in the category "Inland Container Depot & Rail Operator of the year".

FUTURE OUTLOOK

The Covid-19 crisis is the most dishiptive event in the recent human history and its resultant eranomic impact has caused hardships for the entire global community. The way, we were floing business is going to change and when we will emerge out of this crists, the world will be a different place.

PCTOs Tower, your Congary is wall grained up to match about an important properties of the public growth with a month or breath martin although martin and on the public growth with a month or breath martin although martin and martin and the marti

Last year, Government arecurrend shallegic disinvestment of equity in your Company However, this has not impacted the morale and confidence level of

I am grateful to you, our shareholders, for your trust in the Company and its management. Your unwavering support has always been the biggest strength in our success story as we go forward and stretch our aspirations higher and spread them wider for a greater outread).

accente derives to dryangiare in the Statiscal Andrey Breden, Data Telephone Statiscal States profession and statiscal states profession between and accented and statiscal states profession. It is a statiscal state profession between a statiscal states profession between a statiscal states and statiscal s

uniaturus vereziment o schools al Gudenhuch Holge. Grazipus erdearous, and Starvast District of Uzer Preferent, Permis, Braix, Kimmelyeraut, and Olizavias, Rajastram. Under DPE gudenhusis volk in Asprational Destruction enduation and health achines were continued all Vestrapational Destruction enduation and health achines were continued all Vestrapational Analya Predicts, Addubled Expression or process in the destitution and print needs for providing Addubled Liberation and print needs for p

Serving 2000 children.
Contribution made to Armed Faruss Flag Day Fund for the welfare of war.
Annual General Meeting of the Company.

Chairman's Speech at the 32nd AGM of Container Corporation of India Ltd. held on 29th September, 2020



Your Company is Bestowed with "COMPANY OF THE YEAR-LOGISTICS" award from CNBC-AWAZ for outstanding performance & consistently excelling on parameters such as growth, capital

THE END TO END LOGISTIC SOLUTION PROVIDER IN INDIA

V. Kalyana Rama Chairman and Managing Director

Dear Share Owners, Good afternoon!

On behalf of entire Board and management, I have great pleasure in un certair or effire soard and management, I have great pleasure in
welcoming you all to this 32 "Annual General Meeting of your Company, This
is the first AGM being conducted through Video Conference necessitated by
the unprecedented panderine situation. Your Company has completed a
fulfilling and fruitful journey of 32 years and I congratulate you for our joint
souccess. Il gives me an immense sense of piede and responsibility in stating
that in the competitive market, CONCOR continues its sustained leadership in
the competitive market, CONCOR continues its sustained leadership in
the competitive market. CONCOR continues its sustained leadership in
the competitive market. CONCOR continues its sustained leadership in
the competitive market. CONCOR continues its sustained leadership in
the competitive market. CONCOR continues its sustained leadership in
the competitive market. CONCOR continues its sustained leadership in
the competitive market. CONCOR continues its sustained leadership in
the competitive market. CONCOR continues its sustained leadership in
the competitive market in the contribution of
the contribution of
the contribution of the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of
the contribution of the industry without compromising on its values and service standards.

COVID-19 has triggered a global health crisis like no other, causing an enormous toll on human life and leading to global recession. While the ultimate impact is still uncertain, there is an uncertainty over the business environment threatening to worsen if the health crisis continues

The Annual General Meeting is an important event as it allows us to engage The Annual General Meeting is an important event as it allows us to engage directly with our shareholders. However, with the current restrictions, we are meeting virtually, which is fast becoming the new normal. I value the engagement with you at AGM through which I would like to address some of your concerns and provide you update about our plans, particularly in these extraordinary times.

Annual Report including Directors' Report, Financial Statements, Auditors' Report, Comments of C&AG and other documents pertaining to the financial year 2019-20 and the AGM notice was circulated in permitted modes and with your permission, I consider them as read. Now I would like to share brief highlights of performance of your Company during the year 2019-20 along

FCONOMIC SCENARIO

As per report of IMF, the global economy grew at 2.9% during the year 2019, whereas the GDP in India grew at 4.2%. The global growth is projected at [-], 4-9% in 2020 which is 1.3% points below the April 2020 World Economic Outlook (WEO) foreast. The COVID-19 pandemic had a more negative impact on activities in the first half of 2020 than anticipated and the recovery is projected to be more gradual than previously forecasted

PERFORMANCE DURING LAST 10 YEARS Capital 15578 Expenditure Holding 2019-20 Handled Containers 3.75 2009-10 2019-20 2009-10 2019-20

Invoter to give a sooss to the economy of the doustly, Government of India has addressed the issues through its policy and structural inflatives regularly and some of the commendate steps in this direction are integrating. "Assamble in India for the World rind the Make in India programme, Uggla India; creational Infrastructure, bunking reforms, Separmal artifect, damenie region of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, and the step feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, and the steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs, steps feel of banks. 186, a Agricultural reforms, promotion of MSMEs,

Amaninhus Bhatal, etc.

Year 2019-20 was 9 year of low growth rate for the global economy, the rising trade restrictions among major economies in the world coupled with COVID.

That is a trade mit has deputed global supply chain. Due to widering gas in import and export and slow growth of import, begins services for ECNM trade indigent and export and slow growth of import, begins services for ECNM trade indigent and export and slow growth of import, begins services for ECNM trade indigent and export and slow growth of import, begins are received in the field of multi-modal logistics in import and export and slow growth of import, begins are received in the field of multi-modal logistics in import and export and expor

In-spite of adverse economic environment, I am more than satisfied with the In-spite of adverse economic environment, I am into a talk assisted with up-performance of your Company as it has done well on all fronts. Astimiribhar Bharat as a concept has been the objective of your Company ever since its incuption, for which it has created an eco-system in the logistics sector in the country by facilitating trade in both EXIM and domestic sectors.

SECTORAL PERFORMANCE

In the year 2019-20, Indian Railways registered a marginal decrease of 1.04% In originating loading of cargo, from 1223 million tonnes in 2018-19 to 1211 in originating loading of cargo, from 1223 million hones in 2018;19 to 1211 million hones. However, originating consinerated cargo transported by rail has increased for the Offiliation beness in 2018;19 to 16 million hones in 2019;20 effecting an increase of 1.60%. The containers handed at all ports of the country registered a growth of 6.76% from 15.41 million TEUs in 2018-19 to 16.45 million TEUs in 2019-20.

various external factors and spread of Covid-19 pandemic in the last quarter,

Even during this tough time, your Company moved on the path of long term sustainable growth through focussed approach and adoption of right strategies. The performance parameters about volumes, financial, CAPEX,

respectively over the previous year. However, in Domestic segment, there was



an increase of 1.54% in volumes. The EXIM volumes were impacted by decline in exports and imports of the country, where the decline in exports and imports of the country, where the decline in volumes was 2.75%. During the year, the Company achieved gross turnover and net profit of ₹6,754 coroes and ₹376 coroes respectively. The turnover was impacted due to decline in EXIM volumes and no SEIS income in the current year. As a result of this and on account of one time provisions made for disallowace of major portion of SEIS beneift of earlier years, net profit of the Company saw a decline. Capital Expenditure:

The positive business outlook in the long term for the logistic sector is intact for The possive dusiness actuated in the state of the state o ts existing Terminal Network to provide efficient services to its customers. lis existing ferminal reason to provide entired services in sossonies.

Phase wise commissioning of three facilities-MMLPs at Mundra, Dahez (Gujrat) and Jajpur (Odisha) have been planned in FY 2020-21.

market capitalization of the Company as on 30.06.2020 was ₹ 25,462 Crores. Dividend:

Reeping in view the financial performance, funds requirements for future and DIPAM guidelines for 2019-20, the Company had paid interim dividend of ₹ 0.75 per share (15%) and recommended a final dividend of ₹ 2.85 per share (57%) on par value of per share of ₹ 5.4 each. The total dividend payout for the year 2019-20, including dividend distribution tax paid on interim dividend will be ₹ 228.06 crores, which will be 61% of profit for the year.

its presence at almost all container handling ports and major industrial hubs in

milion pomes. However, originating Antenenticine using transported by rate has independent on pressure to the present of the present of the pressure of the present of the

the Company's financials and the same has been suitably represented to the Railways. Taking into consideration the business viability and to miligate the impact of increased LLF on Railway land, the Company has recently surrendered its fifteen terminals built on Railway land.

With its ethos of "Customer Value Creation", the Company has taken various es to seize the opportunity by expanding its bouquet of services. The minimum to section disposition by expanding its bodget of services. The medium to long term business strategies include exploring agency business. The modilar is port reasonable in section of the modilar is port reasonable in the section of the modilar is port reasonable in the modilar is port reasonable in the modilar port reasonable in t of cement, aggregate, liquid cargo and auto cars and off shore presence in

I am confident that with all our efforts and well laid down plans, your Company is well poised to reap the benefits from various new business opportunities in logistics sector thereby continuing to enhance its shareholders' value.

SUBSIDIARIES, JOINT VENTURES AND ALLIANCES

Your Company at present has three wholly owned subsidiaries namely: Fresh & Healthy Enterprises Ltd. (FHEL), CONCOR Air Ltd and CONCOR Last Mile Logistics Limited. In addition, several Joint Ventures (JVs) have been setup in tie up with the leading players in the industry which are fairly contributing to up with the feeding playars bein bein dusty which our fairly contributing freeds all of the state players of the endlogeness of the state of the Infrastructure Limited (PLL) are also our subsidiaries, in which State Govt.

Requisite steps are laken to maintain safe and hygienic working atmosphere entities of Ultrarakhand and Punjab respectively are the partners.

And provide suitable environment conductive to good health of our people.

the unorganized sector, it was decided one-enjoiner facility to develop last an Agril-options come with charged business model of leasting-privating out the dambers for storage of perishable goods. Support was also provided by well of conventing this section is a storage of perishable goods. Support was also provided by well of extending and recogniting the menicionary and management support for large the perishable goods. Support was also provided by well of extending and recogniting the menicionary and management support for a discount of extending and recogniting the menicionary and management support for a discount of extending and proposition of extending and management support for a discount of extending and proposition of extending and management support for a discount of extending and proposition of extending and proposition of extending and management support for a support for extending and proposition

Your Company has also equanded in business in the field of air cago, in Wour Company has also equanded in business in the field of air cago, in the crost to its success. It believes that best Corporate Governance is the crost to its success. It believes that best Corporate Governance systems and procedures enables a Company to run on the path of success. (GUyard and Jajour (Oddsha) have been planned in Pf 2020-21. In addition 5.00 to See the second by the core to its success. It befores that less Coprorate Coverance systems the bear of the core to its success. It befores that less Coprorate Coverance systems that come to its success. It befores that less Coprorate Coverance systems that come to its success. It befores that less Coprorate Coverance systems that come to its success. It befores that less Coprorate Coverance systems that come to its success. It is come to its success. It is come to its success. It is come to the come to its success. It is come to its come to its success. It is success. It is come to its success. It is come to its success. It is come to its success. It is come to it is succe



The country.

Over the years, It has transformed itself to enlarge its bouquet of services to control years, It has transformed itself to enlarge its bouquet of services to control years. Over the years objectives of services the scolety and enhancing stateholders' value. Item goals.

Thus, with a formidable physical presence throughout the country, large these of its toling stock, containers, specialised container handling equipment, and the control years of the country into the control years of the years of the control years of the control years of the years of the control years of the ye

aiest and interactive website. Further, with the sounciess implementation of \$30 circles, including x25 circles in FY 2020-21, was made to PIA LOSS paperfiess e-working across its offices, to improve operational efficiencies. Furth in addition, against the government call of the system contribution, instructuring in its functioning has been cared out in which are previously seen in a support for the provided second areas have been created. I was continued as to inform that during the lock down due to pandemic, we continued so to inform that of the providing sessinglish services as per Government Quickless, where the providing sessinglish services as per Government Quickless, the description of the providing sessinglish services as per Government Quickless of the Social Section of the Social Section of the Government Quickless and the engagements with quickness, vendors, authorities, feld units, etc. were hold smoothly with effective usage of articles and services as per Quickless and the congruences with quickness and the engagements with quickness, vendors, authorities, feld units, etc. were hold smoothly with effective usage of articles and services as per quickless and services are provided support for the control of the social services are provided support for the control of the social services are provided support for the control of the social services are provided support for the control of the social services are provided support for the social services are provided support for the control of the social services are provided support for the control of the social services are provided support for the control of the social services are provided support for the control of the social services are provided support for the control of the social services are provided support for the control of the social services a units, etc. were held smoothly with effective usage of available and secure IT infrastructure in your Company.

oispensing suomission ore-renear uncument, mixing circuists and guidelines available on intranet for employees and auto refund of EMD, etc. The Company has been recertified ISO 27001-2013 certification from STOC IT Cartification Services (Ministry of Communication & Information Technology) for establishing an Information Security Management System (ISMS).

HUMAN RESOURCE MANAGEMENT

Your Company is reservoir of highly efficient and dedicated pool of human. Harry awards and accolates have been contiered on your Company for its resources. Due care and steps are taken to relain the talent developed over resources. Due care and steps are taken to relain the talent down on minan resources. Due care and steps are taken to relain the talent developed over the years in the specialized field of logistics, which is the main business of the Company. The RR policies are aimed at meeting both Company's future needs and the aspirations of its employees.

Investors, business partners, employees and the communities. For the year 2018-19, DPE has rated the Corporate Governance Compliances of your

CORPORATE SOCIAL RESPONSIBILITY

Your Company is fully committed to the social and economic development of the deprived and underprivileged sections of the society and Company's CSR policy aims at providing support and benefits to them. Under CSR activities in for the organisation and its stakeholders. Let me inform at this forum that polygiant is proceed of development efficiency with prime focus on school 1975-20 the work of development of society with prime focus on school selectation and health continued. Other activities were in areas like samitable, has been created over the years, your Company is well placed to allain skill development, evincionent, sustainability, etc. An amount of 8x.22.16 consistentifullar growth. crores was utilized during the year on CSR. Some of the initiatives of the ACKNOWLEDGEMENT

Company in this field during the year were as under:

> 56 comprehensive Health camps organized at 21 major locations,

ampany in this field ourning review as uncer.

56 Compendence Heylin Camps opinated at 21 major locations, benefiting around 36 housand stubeholders.

56 Compendence Heylin Camps opinated at 21 major locations, benefiting around 36 housand stubeholders.

67 Institutions development of Inspirate locations of Inspirate locations and a student of Inspirate locations and Inspirate locations

Filter cancer december on the property of the

pursuing JEE and other competitive exams. Stimn children in Delhi were supported for acquiring value education and infrastructure of many 29° September, 2020 schools was strengthened in Uttar Pradesh, Rajasthan and Korala New Delhi

Contribution made to Armed Forces Flag Day Fund for the welfare of war



AWARDS AND ACCOLADES /

- > ET Now Business Leader of the year Award in the category Best State o
- Company of the year Logistics Award from CNBC-AWAAZ
- Winner in the 'Transport & Logistics Category' at the Duns & Bradstreet Corporate Awards
- The Galeway Awards 2019 in the category "Inland Container Depot of the
- The Container Terminal Operator of the year award in South-East Cargo &
- State Award from Kamataka, Chief Minister for Service Sector
- The prestigious Delhi Best Employer Brand Award 2019.
- The presticious CII SCALE Awards 2019 in the category "Containe
- Northern India Multimodal Logistics Award 2020 in the category "Inland Container Depot & Rail Operator of the year".

economic recovery and increase in EXIM trade will give boost to the business. The measures taken by your Company will result in business growth through substantial augmentation of handling capacity, locational advantage, value substantal algementation of nandring capacity, locational analysis and added services and exposure to other segments of value chain. The commencement of operations on Decidicated Presigit Contrology (DFCs) in future will be an added advantage for your Company as it will help in containing costs, growth in volumes, enhancement in capacity utilization of Iteminals Intrugil numing more double stack trains and faster tumaround time.

There is no doubt about the challenges in the existing business environment, disruption of Irade, rising competition, particularly from the road sector and PCTOs. However, your Company is well geared up to march ahead on the path of growth with its endeayour to retain market share along with maintaining margin in containerized rail transportation by improving service experience, taking innovative steps in marketing, meeting cystomer's expectation and creating new business verticals.

Last year, Government announced strategic disinvestment of equity in your Company. However, this has not impacted the morale and confidence level of the employees rather your Company is highly motivated to create more value

I am grateful to you, our shareholders, for your trust in the Company and its

environment, registrian.
Under DPE gefelnes wirk in Asphalenel Dilinds on education and
operation of my collegues on the Board CAAG and our Austors. I also
entending the continued at Visibhopaniam. Andrea Pradesh,
Adebas, Flampana Chandrale and Bravasii, Ultar Pradesh.
Adebas, Flampana Chandrale and Bravasii, Ultar Pradesh.
All Constitution of the Carter of the Ca

heath activities were continued at Visiothopenium, normal prisears,
Astraed, Clampara, Chandrad and Shravasil, Utat Pracesh.
Ast local, Clampara, Chandrad and Shravasil, Utat Pracesh.
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention that I am privileged to work with such an
Astronous must mention must mention that I am privileged to work with such an
Astronous must mention must mention that I am privileged to work with such an
Astronous must mention must mention that I am privileged to work with such an
Astronous must mention must mention that I am privileged to work wit

V. Kalvana Rama Chairman and Managing Director

Ethnic Wears





प्रिय शेयर घारकों

परे बोर्ड और एकान की ओर से भारकी करनी की हैस 12 ही वार्डिक जाम बैटक में इस करित समय के टीराव भी आपकी कंपनी फोकरब टॉटकोल और अटी पूरे बोर्ड और प्रमान की ओर से आपकी करनी की हत 22 दी वार्षिक जान बैंटक में इस अधिन शास के दौरात भी, आपकी करणी कोशक सुदिकांग और साई अपन स्वीत की अपन से स्वीत की अपन से स्वीत की अपन से साई की की अपन से साई की अपन से अपन स

ार्वाच्या है . जिल्ले मानव जीवन दम संघ्य प्राप्त पान है है . जिल्ले मानव नहीं हुआ है . जिल्ले मानव जीवन दम नहीं जलर पड़ा है . जिल्ले मानव जीवन दम नहीं जलर पड़ा है . जिल्ले मानव जीवन दम नहीं जा स्थापना जन्म पड़ा रहा है। यदापि इसके जातेम प्राप्ता क्रमी मी ऑफ्टिवल हैं. कितु सानि करना करना कर रहा है। प्रचार इसके बाहर प्रचार करना में बाहर देश हैं यदि स्वास्थ्य संबद जारी रहता है, तो कारोबारी मार्टील बिगडने की आग्रका है। वार्षिक आम बैठक एक महत्त्वपूर्ण कार्यक्रन है, स्वांकि इससे हमें सीघे अपने होंक्जास्कों सं जुड़ते हैं। नीजूदा परिष्यों के साथ, हमारी बैटक वर्षुंबत रूप से हो रही हैं, जो तेजी से नई सामान्य प्रयाहन रही है। मैं आपके साथ वार्षिक आन बैटक

में होने वाले इस जुड़ाव का नहत्व सनझता हूं जिसके माध्यम से मैं आपकी कुछ अपसंकाओं को दूर करना चाहता हूं और विजेष रूप से इस असाधारण दौर में आपकी हमारी बीजनाओं के बाद में अपबेट करना।

हतारा वाजाशात कार न अवबंद करणा। निदेशको की बार्तिक रिनोर्ट, पिलीय डिंदरण, सेखा परीक्रकों की रिपोर्ट, नियंत्रक और महा लेखा वरीष्ट्रक की टिप्पनियां और वितीय वर्ष 2019-20 से संबंधित अन्य दस्तादेज और रजीएन नीटिस कनूनत तरीकों से प्रसारित किए गए थे और आपकी कर्तुनाति के सन्ध् में उन्हें पढ़ा हुजा चारता है। जब में वर्ष 2019-20 के बीरान कर्तुनाति के सन्ध् में उन्हें पढ़ा हुजा चारता हूं। जब में वर्ष 2019-20 के बीरान कर्त्तुवारी मार्डील और माढी आचटतक के साथ ही आपकी कंपनी के प्रदर्शन के बारे ने सकिए विवरण साझा करना चाहता है।

आर्थिक परिदरय

आहेरनररू की निर्माद के अनुसार, वर्ष 2019 में दौरान देखिक अर्माध्यक्ता 20% की पर सू नहीं, जबकि मानारत में जीहोंनी ४०ने की ब्राह्म पत्री वर्षक इस्तेमानी कर कर कर कर के बाद के स्वार्ट के प्रतिकृति के स्वार्ट के की तुलना में रिकवरी अधिक होने का अनुकान है।



मानत तरकार ने दंश की अर्थव्यवत्या की बढ़वा देने के लिए अपनी नीति और नारत तरकार न देश जा जायावाचार के किया है। करवानासक वहत के मध्यर ने इन जूदों को निरक्षित का संध्यान दिया है और इस दिशा ने जजर नम् कुछ नराहर्मय करन के अंतरीत दिश्व के तिए मारत ने नदोजन, त्वाचांश :

ब्याक जार और ज्यान की धीर्म हुँदि के करना एंकिन ज्यान कि है। लिसिस्टिक में मान अपने पात कि है। इस मिन्दि के करना कि कि है। इस मिन्दि के करना कि कि है। इस मिन्दि के करना की कि है। इस मिन्दि के करना की है। इस मिन्दि के करना की है। इस मिन्दि के करना की है।

हरने के लिए के

निष्णादन मे अपेक्षेत वृद्धि हासिल करने के लिए सही स्थिति में थे। यदापि अंतिम तिमाही में विभिन्न बाहरी कारकों और कोविख –19 महामारी के प्रस्तर के कारण नेष्यादन प्रभावित हुआ है।



हुईं। एकिजन वॉल्यूप देश के नियांत और आयात में गिरावट से प्रभावित हुई, जहां वॉल्यूम में गिरावट 279% शी। वर्ष के दौरान, कंपनी ने क्रमशः 6754 करोड़ रु और 376 करोड़ रु, का सकल कारोबाद और नेट लान प्राप्त किया। एकिजन चौल्यूप में

च सहकर 2019-20 है 16.65 मिरियन है हैं है ता एकिना 6 कि भी हैं हैं।

सहकर 2019-20 है 16.65 मिरियन है हैं है ता एकिना 6 कि भी है हैं।

सहकर 2019-20 है 16.65 मिरियन है हैं है ता एकिना 6 कि भी है हैं।

सहकर 2019-20 है 16.65 मिरियन है हैं है ता एकिना 6 कि भी है हैं हैं।

सहकर 2019-20 है 16.65 मिरियन है हैं है ता पर के कुछ के लिए के कि मान के की नहीं, और पोपतानी आरक्षीय कि मान कि म

श्रुम (बरवाद है कि हमार सेमा प्रधार) और महान्यामा कार आपकी कंपनी लॉजिस्टिक्स होत्र में पिनिन नए खबरातीयक अवसरों से लाम प्राप्त करने के लिए अवधी तरह से तैयार है और इसके रेचरचारकों के मूल्य में यृद्धि जारी है।

सहायक कंपनिया, संयुक्त उद्यम और गठबंदान मानव संसाधन प्रबंधन मानव संसाधन प्रबंधन कंपनिया, संयुक्त उद्यम और गठबंदान कंपनिया है। क्षेत्र अपनी स्वाधक कंपनिया है। क्षेत्र के स्वाधन कंपनिया है। क्षेत्र कंपनिय है। क्षेत्र कंपनिया है। क्षेत्र कंपनिय है। क्षेत्र कंपनिया है। क्षेत्र है। क्षेत्र कंपनिय कंपनिया है। क्षेत्र कंपनिय कंपनिय कंपनिया है। क्षेत्र कंपनिय कंपनिया है। क्षेत्र कंपनिय कंपनिय है। क्षेत्र कंपनिय कंपनिय कंपनिया है। क्षेत्र कंपनिया है। क्षेत्र कंपनिय है। क्षेत्र कंपनिय कंपनिय है। क्षेत्र कंपनिय कंपनिय है। क्षेत्र कंपनिय है। क्षेत्र कंपनिय है। क्षेत्र कंपनिय है। क्षेत्र कंपनिय कंपनिय

प्राणित हुन। इसके परिवारकल के कि पिकार के लिए के स्वार्थ के स्वर्थ के स्वार्थ के स्वर्थ के स्वर्ध के स्वर्थ के स्वर्ध व्यापार पुरी तरह सं स्थापित हो जाने पर उन्मीद है कि यह उद्यग आने वाले समय मे निगमित शासन

दूत. दिल्ल मुद्राता, बाद क्यांच्या क्यांच्या

पर कार्गा के अंतरराष्ट्रीय परिवडन को बडावा

करटं माइल और लारट माइल (एकएमएलएम) कनेक्टिकिटी की दिशा में एक केंद्रित व्यापारिक दृष्टिकाँण रखने के लिए, एक अन्य पूर्ण स्वामिन्य वाली सहस्य कॉनकोर लास्ट माइल लॉक्सिटक लिमिटेड को जनवरी, 2020 में सुद गया। यह कपने सीमतेस एकएभएतएम नेक्कर प्रदान करने के क्षेत्रों वे बडी संभावनाजी का दोहन करेगी, जिसने बनके साथ में विशेष कार्यों, हुन्बेंद्री प्रवेधन मातवाहक टर्सिनतों और रेल्ब माल शेंड कुगल परिवहन और कार्यों और अन्य मूलाविधित सकाक्षा से निमदने, जाकत्तिक मा संबंधित मंतरण क्रानिल है।

भारत में एक छोर से दूसरे छोर तक लॉनिस्टिक सेवा प्रदाता

अपी की आपार कार्यशिष्यों में एतंसी वासाय, बीक कार्य अपारणान, तासमान में सुरक्षित, रखने के प्रभागी उपगोग के साथ जातानी में आधीरित की पहुं। करेंद्र साथ कार्य के स्वाध के स्वाध कार्य की सिंद कर के दिन की अपारणान के साथ कार्य ने पूरण प्रमासित करने कार्योग के लिए कर के दिन की अपारणान के साथ कार्य के स्वाध के सिंद के स्वध के स्वाध के साथ कार्य के साथ के साथ कार्य के साथ की स रीसर्टिकिकोशन सर्विसेज (सूचना प्रत्यान प्रणाली (आईएयर्स) की स्थापना के लिए संगार और सूचना प्रयिगिकी मंत्रालय) से पुनः प्रनामन दिया गया है।

मानव संसाधन प्रबंधन

ाठना अरुप्त उत्तरपढ आ पंचाब का तम संकार माध्य है। मीं समार्थ एक्पप्ति का भारती निकार को जीत हुए में अपने घरेंग थे आत कार में अरावप रही। बात और रोजन के कार्यायम के साथ बरती हुई अब्दे जायाथ के लिए अनुसूह कारावण प्रदान करने के दिए अरावराक करन प्रदास पिक गरियरिता, गंतायल की आरावासाओं और असंगीता है। से कार्या उत्तर गृह है। अर्जनीयों के सही विरोधन कर राहिण्य को व्यक्तिक प्रदान तीं करितायम के कार्याय प्रसाद होने वाले सामार्थी के माध्य के लिए क्यानीयक और सावजु के हस्यों और उरियों के रात्येयन या चीता रस दिया देशा देशा है।

निगमित सामाजिक दायित्व 🚪

नियमित सामाजिक रायिक्त आपको करनी समाज के वरिता और उपेडिता बगों के सामाजिक और आर्थिक जिसका के दिए पुर 11 हर के प्रतिकार के प्र पत बहुताबों आ लाग प्रदान बतन हैं। ब्री 2019-20 में बेशालकान निर्मितियों हैं दीपांची में आपको करनी लगातार भावी दिखान के लिए अपके रुद्ध से तैयार है। व्यक्त स्कृति के लाग के मान प्रदान के लाग के स्वी प्रदान के लिए के प्रदान के लाग के स्वी प्रदान के लाग के स्वी प्रदान के स्वाप्त के स्वप्त क

यह हजार हित्याहरत को तान भाग । इसीयार में आतात हंगाइन्दरण का विकास । आंध प्रदेश जात प्रदेश अंद संस्तायन में आतात हंगाइन्दरण का विकास । आंध प्रदेश जात प्रदेश अंद संस्तायन में आतात हंगाइन्दरण का विकास । अंध प्रदेश जात प्रदेश अंद संस्तायन में आतात हंगाइन्याहरण का विकास का प्रदेश अंद प्रदेश की सीयाहरण करायों पर तोते हुए सहस्ताय हुए ता को में पेनर हैं, विकास अधिकारों के अपने करी प्रदेश में आपने का प्रदेश का प्रदेश के अपने करी प्रदेश में आपने का प्रदेश प्रदेश की सीयाहरण का देश हों होता पर तामा मारा एक की देश देशिय सेतर के पीरोमा सेतर देशोगों पर सर्वजनिक सीयावयों का निर्माण ।

रतव के पामना रतव स्टारना पर राजवातमक रागधारवा का लामाना उत्तर प्रदेश के गौतमबुद्ध नगर, गाजीपुर और शावस्ती जिलों, बिहार के पूर्णिगा, केरल के कन्नूट और राजस्थान के लाटूजास में स्कूलों के बुनियादी इकास्ट्रक्टर

हिल्ला में और उसके आरुपार के शेन आरफ्त कहा ने की है के हा बादा लागा। के माई किसी के आपरिजार के प्रमाण में किस की मार्चित के अपरे आरएसक तैया के मार्चित किस के मार्चित की सकता की इस सम्मद्र से वाज किस के मार्चित की मार्चित की मुख्य की मार्चित की मार्चित

पुवाओं और नहिनाओं को साम मिरा | पूरी तथा परेश दिनों के प्राप्तों को जेईई और अन्य प्रतिवांगी परीहरूलें हेतु | बागे हरते के हिन हरतेगा दिया मात्र। दिन्ती ने कुगिग्यों में दरने वाले कर्जों बागे हरते के हिन हरतेगा दिया मात्र। दिन्ती ने कुगिग्यों में दरने वाले कर्जों को मीति किया प्रसान करने के लिए तहरोंगा दिया भागा और चलर प्रदेश मोटा यह करनी की प्रती वालेंक मान बैठक की वार्यवादि के रिकॉर्ड हेंचु नहीं है।



अपनी कदनी को अपनी चयलकियाँ और निकादन के लिए कई परस्कार और प्रशंसाएं प्रदान की गई हैं जिनमें से कुछ हैं:

- ईटी नाउ विजनेस लीडर ऑफ द ईयर खटाडं बेगी में वेस्ट स्टेट ऑफ द
- कानी ऑफ र पंतर = नोजिन्स कार्य सीएनबीसी-पावार को ओर से। डन एंड वैडन्द्रीट कॉर्पोरेट अवड्र में द्वांनपोट एंड त्यांजिस्टिन्स श्रे
- गटवे अवाडन 2019' इनलैंड कंटेनर डिपो औफ द इयर' श्रेणी में।
- साउथ-ईस्ट कार्या एंड लॉजिस्टिक्स अग्रार्ड 2019 में कटेनर टाउँनल ऑपरेटर ऑफ द ईयर अवार्ड ।
- सेवा क्षेत्र के लिए कर्नाटक नुज्यमंत्री की ओर से राज्य पुरस्कार प्रतिष्ठित दिल्ली बेस्ट एन्स्सँबन बांद अवर्ड 2019
- पंजान महिन्द्रियस्य मीटन रोप प्रमादर्स २०१९
- पताब साजास्टरम्स साजाराम्य अवाज्यः कंटेनर लॉजिस्टिंग्स अंगी में प्रतिखित सीमाईआई त्लेत अवार्ड 2019 अंतर्रहर्गीच कंटेनर डिपो और वर्ष के रेल ॲप्टेंस्टर अंगी में उत्तरी पारत

शत वर्ष सरकार ने जावकी कार्यने के कार्यनोंकेक विविवेश की प्रोधका की कर्

में विश्वास बनाए रखने के लिए हमारे सभी ग्राहकों, निर्यालकों /आग्रातकों लाइन्से

बहुमून्य राह्योग और सहयोग की सराहना करता है। हमारे बारे में रचनात्मक कपरेज प्रदान करने के लिए इलेक्ट्रोनिक और प्रिट मीडिया ने हमारे मारीदालें को भी मै धन्दबाद देता हूं।

ही विदे हिमानियों में बहुत, शिरावणांत्राम, आप प्रदेश, अनिकारण, वे अप में यह उत्तरेज करना वाहता हूं कि उपयों कारनी की राजतान के पीछे तैनागा। पेटीली और अपनती, उत्तर प्रदेश में रिक्षा और राजस्था गतिविधा को प्रदेश की की अनावाहर और अनुकरणांक देना में तथा कार करने का पर जानकी वित्तरी के बना नहीं हुए। हिन्ती में और उसके आरुपण करने के आरोक साहित्यों में जैतर का प्रदा समाने के प्रवित्तर क्षानिया है कारनी साहित्या में जैतर का प्रदा समाने के प्रवित्तर कारनी कार कारनी कारनी करने की स्वतर का प्रदा समाने के प्रवित्तर कारनी कारनी कारनी कारनी की स्वतर का प्रदा समाने

बध्यत एवं प्रबंध निदेशक

and the state of t